



November 4, 2019

Mr. Doug Tulino
Vice President of Labor Relations

Ms. Marina-Dejo Nicholson
Labor Relations Manager

U.S. Postal Service
955 L'Enfant Plaza SW
North Building, Room 6402
Washington, DC 20260

Dear Mr. Tulino and Ms. Nicholson:

The National Council of Textile Organizations (NCTO)—representing the full spectrum of the American textile industry from fiber through finished sewn products—has been a staunch supporter of the Berry Amendment for fifty years. We commend you for your October 2018 decision to implement this domestic source policy with regards to the production of U.S. Postal Service uniforms.

Your new policy, outlined in U.S. Postal Service Uniform Bulletin No. 310, requires all materials, apparel, garments, accessories, insignia, footwear and applicable findings (buttons, zippers, and thread) to be domestically sourced and assembled in the United States. We understand that manufacturers must comply with this policy no later than September 30, 2020.

NCTO membership includes many U.S. fiber, yarn and fabric manufacturers eager to participate in this uniform program. Our members have identified able and qualified cut and sew operators to make the finished goods in the event current vendors are unable to comply. Although recent closures of cut and sew operations (Elbeco, for example) have been reported, we are confident that other fabrication companies (of note, Fechheimer) are ready to serve your needs.

We hope you will agree that Berry Amendment-compliant fabric and yarn manufacturers, coupled with American cut and sew operators, have proven to be reliable partners to the U.S. government. Procurement officers in both the Department of Defense and to the Department of Homeland Security will attest to the commitment the domestic industry has demonstrated over the decades to deliver a top-notch quality product, train exceptional technical staff, and invest for the future.

We welcome your new domestic source, Berry policy for uniforms, accessories, findings, and shoes and look forward to working with your agency. If we can be of any assistance, please do not hesitate to reach out.

Sincerely,

A handwritten signature in blue ink that reads "Kim Glas". The signature is written in a cursive style with a large, stylized "K" and "G".

Kim Glas,
President and CEO
National Council of Textile Organizations

Cc: Kelly A. Fratelli, Textile Technologist, Naval Uniforms and Certification Group
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